



VOLKIS™

# IA Group upgrades its preparedness to fight cyber-attack threats

With Volkis as their security partner, IA Group upgrades their cybersecurity standards and addresses potential vulnerabilities.

*IA Group, established in 2001, is a financial services company based in Sydney. Their main business is specialist lending, wherein they participate in lending money for both secured commercial and individual needs.*

## The Challenge

IA Group got acquired by Resimac Group. Becoming a part of a larger entity comes with its set of responsibilities—a large volume of customer data, higher security risk management requirements—and potentially increased vulnerability points. IA Group had to ensure that their cybersecurity processes were ready to be compliant with the larger groups' security standards.

Thus, IA Group decided to take stock of its cybersecurity measures - analyse their hardware, software, networks, firewalls and ensure mitigation of risks. This required Penetration Testing, and a cybersecurity partner who they could trust. That was when Volkis came into the picture.

## Why Volkis

IA Group was looking for a security partner with a solid reputation, one with expert knowledge and business ethics. The Head of Technology from IA Group, having explored other options, considered Volkis to be experts in the field, and formed the trust and confidence that Volkis could help with what was needed at the IA Group.



When compared with other cybersecurity providers—including bigger players, they found Volkis to be at the top given the amount of value IA Group received compared to the investment. The Head of Technology felt that the Volkis quality was second to none.

## The Solution

Volkis's approach to penetration testing was to first identify all existing vulnerabilities in the system. And later work with IA Group to help close those loopholes. They started with internal and external penetration tests, as was required by the client, but later added the wireless penetration test on their request.

Volkis was able to explain risks and how hackers could potentially penetrate IA Group's network, and gain control over the environment using a combination of vulnerabilities. In a meeting with the senior staff, they explained those issues to the team and gave insights on how to mitigate those risks using everyday language. This was also laid down clearly in their penetration testing report that guided the IA Group on how to remediate the vulnerabilities and risks that they were exposed to.

## The Results

With Volkis's penetration testing approach, IA Group was able to detect key vulnerabilities in their network and fix them, making their data and systems secure against any potential cyber-attacks.

With this solution, IA Group saw the following outcomes.



**Robust security** of their tech environment, warding off any potential vulnerabilities in the system



**Upgrading their cybersecurity standards** to avoid any reputational loss to parent companies that would have occurred in the event of a data leak



**Seamless customer experience**, with Volkis being transparent about their processes and providing detailed solutions to remedy the identified security vulnerabilities



**Change in staff mentality towards IT security** since they became aware of penetration testing, and much more security conscious



*"The overall project was outstanding, thanks to Volkis's expertise as well as the smooth delivery experience. I find them to be quite reliable in terms of what they do. And when you need high-quality work, and a value for money cybersecurity partner, there is no comparison. When I would need for any other cybersecurity consultation, I'd undoubtedly go with Volkis again, and we are already speaking to Volkis for some more initiatives!"*

**-Ritchie Beltran,  
Head of Technology  
at IA Group**



As your ally in the world of cyber security, Volkis can gain an in-depth understanding of what your organisation is trying to achieve, and align our consulting to help you achieve those goals. Our approach is vendor-agnostic, with advice that is unbiased and free from commercial restraints. We aim to give you an outcome that is relevant to you, not just generic results.

Need help with your cyber security?

Get in touch with Volkis

## ABOUT VOLKIS

Volkis is a cyber security consultancy firm in Australia, which aims to raise the bar for security consulting. Volkis focuses on beyond the penetration test and plays an active role in remediation, improving compliance, testing your detection and response capability, and providing detailed security reviews for business critical services.

Volkis specialises in a diverse range of industries including financial services, healthcare, retail, software firms, IT firms, MSPs and logistics/supply chain.

Based in Sydney  
Helping clients all over Australia,  
New Zealand and globally.

[www.volkis.com.au](http://www.volkis.com.au)  
[info@volkis.com.au](mailto:info@volkis.com.au)

 Twitter

 LinkedIn

